

What is the desired specification for the interior camera solution?

- At a minimum, proposers should include 1 interior camera directed at passengers which can capture footage from the cabin, 1 interior camera directed toward the windshield which can capture footage of oncoming vehicles and the roadway ahead of the bus, and 1 interior camera directed toward the door which can capture footage of passengers entering and exiting the vehicle.

How many interior cameras does the customer desire?

- At a minimum, proposers should include 1 interior camera directed at passengers which can capture footage from the cabin, 1 interior camera directed toward the windshield which can capture footage of oncoming vehicles and the roadway ahead of the bus, and 1 interior camera directed toward the door which can capture footage of passengers entering and exiting the vehicle.

How many bus types?

- The fleet list will be provided to any vendor upon request.

How many cameras are on each bus type?

- Total cameras on buses varies by vehicle with most having 3 or more cameras on board.

Will live view from multiple vehicles at the same time be a requirement?

- VRT will accept proposals that do not allow multiple vehicle view simultaneously. Please note in your proposal should this limitation exist.

Does VRT have a vehicle list, make, model, depot location?

- The fleet list will be provided to any vendor upon request.

Will live view from every camera on the vehicle at one time be a requirement?

- VRT will accept proposals that require users to select cameras from a list to view each individually. Please note in your proposal if this is required.

What is the estimated contract award date?

- We hope to evaluate all submissions and move to vendor interviews within a few weeks of the RFP end date. This project is a priority for us.

Will VRT dispose of equipment removed, or will the responsibility lie on the chosen vendor?

- VRT will store and/or dispose of any equipment removed.

Can VRT provide the address for each of the installation locations?

- 210 N 21<sup>st</sup> Street, Purcellville, VA 20132
- 1099 Brandy Knoll Court, Culpeper, VA 22701
- 415 S Main Street, Woodstock, VA 22664

Will VRT entertain vendors to pilot/demo equipment capabilities?

- Any pilot/demos of equipment can take place at vendor interviews.

Does VRT currently have a cell modem, SIM cards, and a data plan on each bus, or is the expectation for the chosen vendor to provide cell modem, SIM card, and data plan?

- VRT does not currently have WIFI on the buses. VRT currently has Angel Trax Vulcan systems on the fleet. It is unknown if those items contain cell modems, SIM cards, or data plans.

Can you confirm the quantities and model of each Angel Trax camera currently in use?

- Vulcan Series V12 – 7 vehicles (at least 3 cameras per vehicle)
- Vulcan V862HC – 25 vehicles (at least 3 cameras per vehicle)
- Non Vulcan models – 10 vehicles (at least 3 cameras per vehicle)

Can you please advise if there are any addendums released for this solicitation, or when we may be able to expect one?

- At this time there are no addendums released for this solicitation. We currently do not anticipate an addendum for this solicitation.

Can you please clarify if proposals are to be submitted electronically via email only or if proposals can be submitted as a hard copy only, or if both?

- Bids should be submitted by email to [jason@vatransit.org](mailto:jason@vatransit.org) no later than 2:00pm on March 15, 2026.

The RFP states approximately “50 rural transit buses,” however the addendum lists a quantity of 42 systems in use. Can VRT please confirm the total number of vehicles for this solicitation?

- The addendum in this question must be referring to the fleet listing provided upon request. VRT will not know the final fleet listing until the contract is finalized, as the fleet listing fluctuates. Please use approximately 50 rural transit buses, as per the RFP.

Can VRT please clarify if cellular-based live view is to be included in this proposal or listed as an option?

- Cellular-based live view should be included in this proposal.

Would VRT extend the proposal due date?

- VRT will not extend the deadline of the RFP beyond March 16. Since the due date of the RFP is a Sunday, the deadline is extended to the next business day, Monday March 16.

Will all questions and responses be emailed or posted on a website?

- All Q&A will be emailed to each vendor who has reached out, as well as be posted on the VRT website at [www.vatransit.org/active-bids/](http://www.vatransit.org/active-bids/).

What are the primary operational challenges VRT is seeking to solve with the new video surveillance system (incident investigation, safety monitoring, liability protection, driver coaching, etc.)?

- All of the above listed are the primary challenges VRT is seeking to solve.

Please provide a fleet of the vehicles: a) if transit, how many paratransit, etc., b) are wheelchair lifts available and/or used in the service vehicles, c) what is the total number of vehicles and how many passengers for each vehicle?

- The fleet list will be provided to any vendor upon request. All vehicles are transit vehicles. VRT operates both fixed-route and demand response route services. Some of the vehicles have wheelchair lifts. Passenger count vary depending on vehicle type.

Is this project related to any expiring grant funding?

- This project is related to grant funding. The grant funding is not at risk of expiration at the time of this RFP.

Will existing equipment need to be removed from the vehicles prior to new equipment being installed? Does VRT want the original equipment back? Would a cut and tuck process be acceptable to hide the wiring and reduce removal costs? Are patching of holes from previous system removal required?

- Existing equipment will be removed. VRT will retain the original equipment. Cut and tuck process is acceptable. Patching of holes is required.

What hours during the day/night on weekdays will the buses be available for installation?

What is the minimum number of buses that will be available for installation on weekdays?

- VRT will work with the selected vendor to ensure that all vehicles are available at an agreed upon schedule.

What hours during the day/night on weekends will the buses be available for installation?

What is the minimum number of buses that will be available for installation on weekends?

- VRT will work with the selected vendor to ensure that all vehicles are available at an agreed upon schedule.

Are there secure locations at VRT for storage of surveillance equipment after delivery and during installation?

- The three locations are secured for storage after delivery and during installation.

What are the environments of the VRT installation location(s), i.e., power, inside/outside, flat, gravel/blacktop, bathroom facilities, water stations?

- VRT has three locations:
  - o Culpeper – power, inside
  - o Purcellville – power, outside
  - o Woodstock – no power, outside – VRT may move the vehicles to Culpeper for installation

At the VRT installation location(s) are there dock high shipping doors available for unloading of product or will a truck with a lift gate be required? Are pallet jacks or forklifts available for equipment delivery?

- VRT has three locations:
  - o Culpeper – truck with lift gate will be needed
  - o Purcellville – dock with high shipping doors is available
  - o Woodstock – VRT may move the vehicles to Culpeper for installation

Are we permitted to dispose of the installed systems' packing materials in your supplied dumpster?

- A dumpster will be supplied.

Regarding the dash camera, would VRT confirm whether the fleet includes vehicles with curved or heavily sloped windshields that may require a pedestal or surface-mounted forward-facing camera rather than an adhesive windshield mount?

- VRT will need a surface-mounted forward-facing camera rather than an adhesive windshield mount.

Would VRT prefer to be able to view the vehicle diagnostics (track turn signals, brakes, doors, lifts – just to name a few) within the provided software?

- Yes

Would VRT like to effectively mark events within the recorded video and can search for those events using the provided software?

- Yes

Is cellular connectivity needed?

- Yes

What is the minimum warranty?

- VRT's current warranty is three years but there is no required minimum warranty for this RFP. Vendors are requested to provide the warranty details.

If the transit vehicles have CAD/AVL, who is your CAD/AVL provider?

- At present, twenty (20) vehicles have AVL provided by TransLoc (Ride Systems).

Would VRT be interested in a cellular SAAS for the capability of live-viewing audio/video, auto-update software, and provide real-time notifications when events occur?

- Yes